

SHAW ANC PRESENTATION

Presented to:

Advisory Neighborhood Commission 6E January 04, 2022



OUR MISSION

Dantes Partners' goal is to facilitate and enhance local urban economic development by designing and structuring innovative funding and financing solutions for affordable, workforce, and mixed income housing and community-based real estate initiatives.

PROJECT TEAM





Buwa Binitie
Managing Principal
Dantes Partners



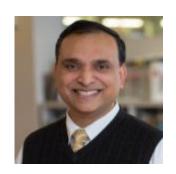
Corey Powell
Chief Operating Officer
Dantes Partners



Tessa Hall
Director of Construction
Dantes Partners



Stephen Vassor
Development Manager
Dantes Partners



Ashish Mayer, RA, LEED

Vice President

Grimm + Parker



EXPERIENCE

By the Numbers





EXPERIENCE BY THE NUMBERS







32 DEALS CLOSED

4%
LOW INCOME
HOUSING TAX
CREDIT TE BOND
DEALS: 12

\$323
MILLION IN TAXEXEMPT BOND
FINANCING
SECURED

21
TAX CREDIT
DEALS CLOSED

NEW MARKETS TAX CREDIT DEALS

\$167
MILLION IN PUBLIC SUBSIDY SECURED

13
PUBLIC LAND
DISPOSITIONS/
AWARDS

9%
LOW INCOME
HOUSING
TAX CREDIT
DEALS: 7

\$1.5 BILLION

IN COMMERCIAL REAL ESTATE FINANCING SECURED 2,223
UNITS UNDER
MANAGEMENT

HISTORIC CREDIT DEAL CLOSED

5,681
UNITS FINANCED

OUR WORK

Completed and Under Construction











HODGE ON 7TH (CITY MARKET AT 0)

7th and P Streets, NW Washington, DC

PROJECT HIGHLIGHTS

Development Partners

Roadside Development

Key Facts

- 90 Units
- \$28 M Total Development Cost
- Completed 2014
- Financed with 4% Tax Credits, Tax-Exempt Bonds, HOME Funds, Seller Financing and Deferred Developer Fee
- Active Adult Community for ages 55+
- 60% AMI and below

www.hodgeon7th.com







TODD A. LEE SENIOR RESIDENCES AT KENNEDY STREET

809 Kennedy Street, NW Washington, DC

PROJECT HIGHLIGHTS

Development Partners

- Gilbane Development Company
- H Street CDC

Key Facts

- 38 Units of luxury affordable senior housing (55+)
- Approximately 36,000 GSF
- \$15.8M Total Development Cost
- 4% LIHTC, Tax-exempt bonds, HPTF Financing, and DMPED Grant
- Rents will be set at 30% and 50% Area Median Income
- Anticipate completion Q2 2021

www.toddleeapts.com







PHYLLIS WHEATLEY YWCA

901 Rhode Island Avenue, NW Washington, DC

PROJECT HIGHLIGHTS

Development Partners

Phyllis Wheatley YWCA, Inc.

Key Facts

- 84 Units
- \$17 M Total Development Cost
- Permanent Supportive Housing for Women
- Completed 2016
- Financed with 9% tax credits, DBH Grant, DCHA Capital Funds, HUD factor funds, and PACE Funds
- 0-30% AMI







CAPITOL VISTA

810 New Jersey Avenue, NW Washington, DC

PROJECT HIGHLIGHTS

Development Partners

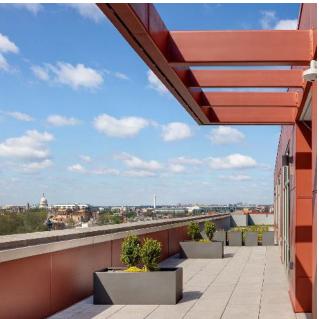
- Bailey Real Estate Holdings
- The Menkiti Group
- Spectrum Management
- Housing on Merit

Key Facts

- 104 Units, including 21 Permanent Supportive Housing (PSH) units
- Approximately 108,500 GSF
- \$60M Total Development Cost
- 4% LIHTC, HPTF Financing, and Tax-exempt bonds
- Rents will be set at 30% and 50% Area Median Income
- Completed October 2020

www.capitolvistadc.com







FORTITUDE AT DELTA TOWERS

808 Bladensburg Road, NE Washington, DC

PROJECT HIGHLIGHTS

Development Partners

- Delta Housing Corporation of the District of Columbia
- Gilbane Development Company

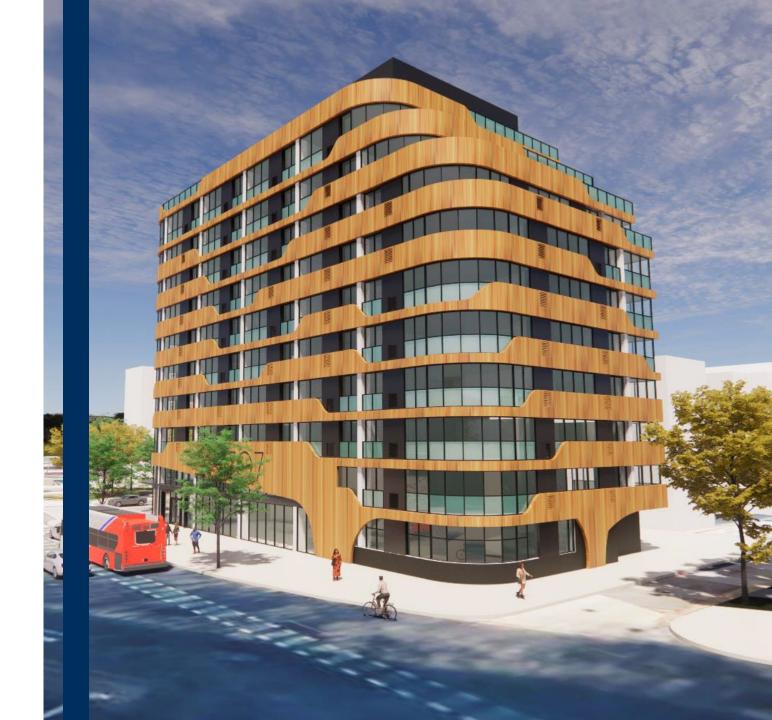
Key Facts

- 179 Senior Housing (age 55+) Units, including 18
 Permanent Supportive Housing (PSH) units
- Approximately 202,600 GSF
- \$96M Total Development Cost
- 4% LIHTC, HPTF financing, and tax-exempt bonds
- Rents will be set at 30% Area Median Income (AMI)
- Completed November 2020

PARCEL 42

Project Overview







PROJECT DETAILS



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14

77

19

STUDIO 1-BEDROOM

2-BEDROOM

110

98% AFFORDABLE

UNITS OF LUXURY
AFFORDABLE HOUSING®



720 SF

AVERAGE SIZE

ROOFTOP

FITNESS ROOM, CLUB ROOM, AND TERRACE



GROUND FLOOR RETAIL

FIRST FLOOR

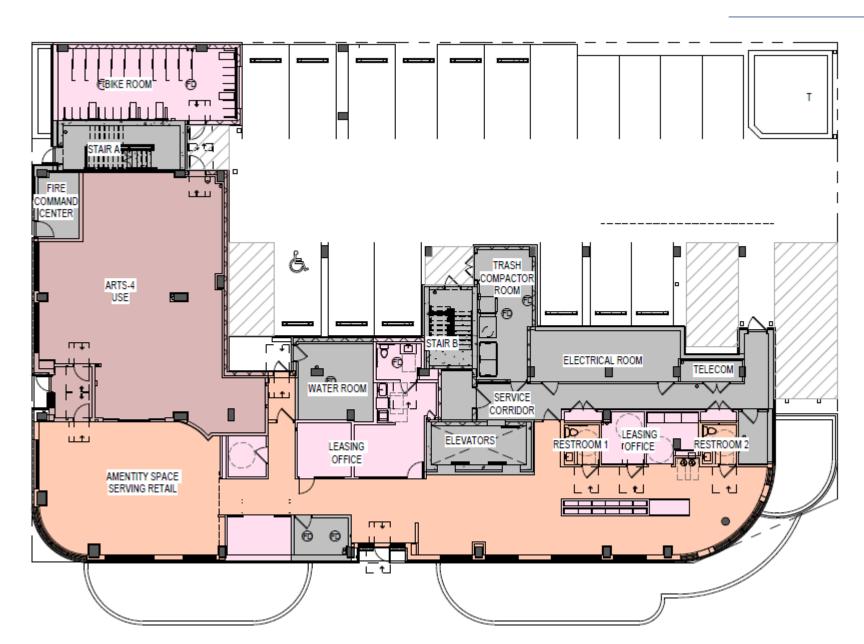
LOUNGE AREA, BIKE ROOM, AND MANAGEMENT OFFICE



18
AT GRADE
PARKING SPACES

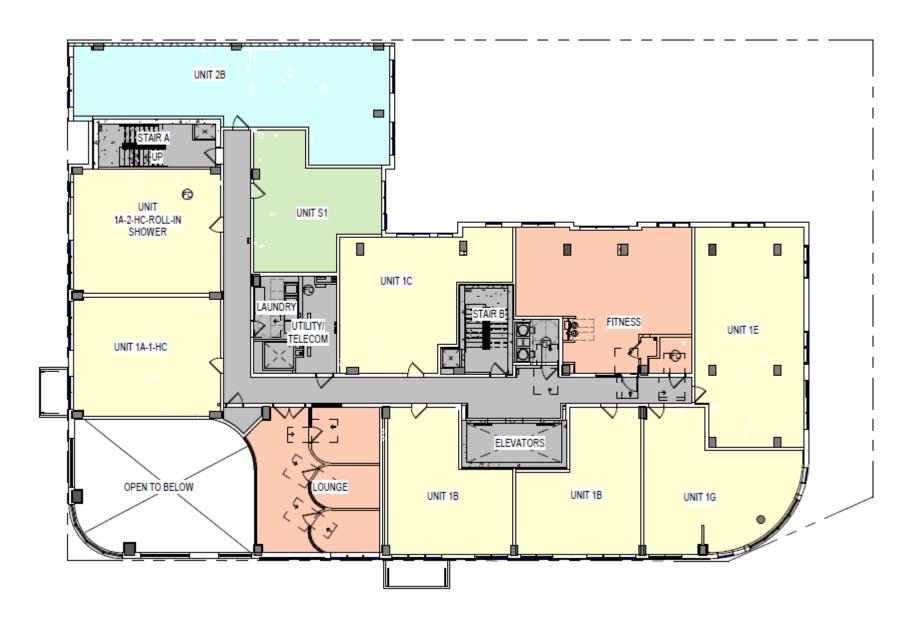
FIRST FLOOR





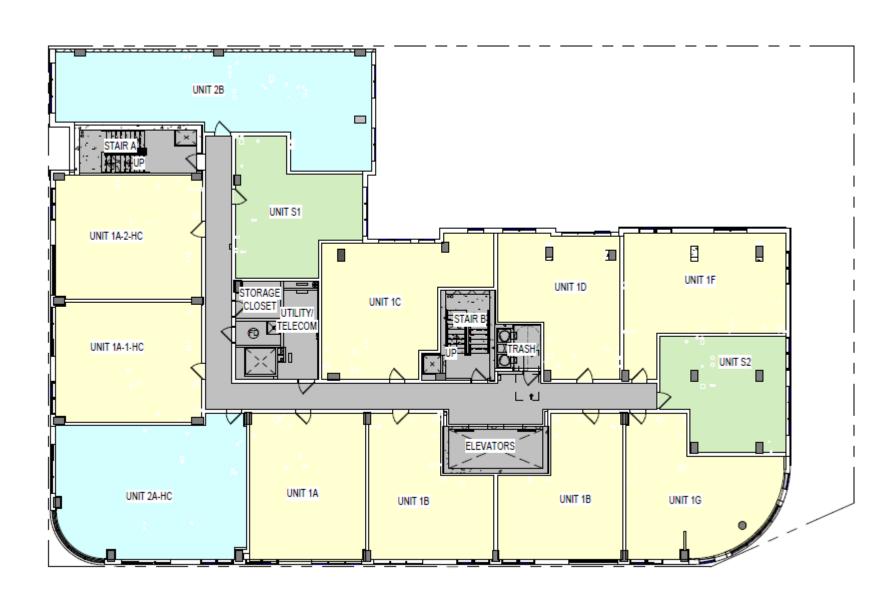
SECOND FLOOR





TYPICAL FLOOR





PENTHOUSE LEVEL



